

Press release 19/04/2017

## **MUNTERS STRENGTHENS ITS POSITION IN THE U.S. MARKET FOR AIR TREATMENT SOLUTIONS**

**Munters Group strengthens its market leading position by signing three strategically important contracts with leading U.S. supermarkets in the Fast Moving Consumer Goods industry.**

Munters Group ("Munters"), a global leader in energy efficient air treatment and climate solutions, today announced it has secured three new contracts over the past 12 months with leading U.S. retail chains.

The contracts are in line with Munters' strategy to strengthen its position in the U.S. market and to capture the trend where customers are keen to shift to more advanced and energy efficient solutions. Through Munters' solutions, customers are able to maintain specified humidity levels, while at the same time reducing energy costs.

All three of the contracts include the implementation of the Dedicated Outdoor Air System (DOAS), which is an efficient technology for rooftop building ventilation. One order includes a two-year contract treating outside air for more than 60 stores with the second-largest discount retailer in the U.S.

"These new partnerships prove the demand for our solutions in the U.S. market, and that we are well-positioned for further growth in attractive segments. We are proud to contribute with a better and more energy efficient indoor environment for our customers through the use of our proprietary air treatment solutions. Our DOAS offering provides the most energy efficient means available in the marketplace today, enabling up to 40% of energy savings in supermarkets compared to air conditioning systems", said Scott Haynes, President Munters Business Area Air Treatment.

### **For more information:**

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### **About Munters**

Munters is a global leader in energy efficient air treatment and climate solutions. Using innovative technologies, Munters creates the perfect climate for customers in a wide range of industries, the largest being the food, pharmaceutical and data center sectors. Munters has been defining the future of air treatment since 1955. Today, around 3,500 employees carry out manufacturing and sales in more than 30 countries. Munters reports annual net sales in the region of SEK 6 billion and is owned by Nordic Capital Fund VII.

For more information, visit [www.munters.com](http://www.munters.com).